



COMPLETE MEDICAL LISTS

COMPLETE MEDICAL'S HOSPICES & HOSPICE EXECUTIVES – 10,813

This database allows marketers to reach executives at over 3,000 hospice programs that provide palliative care, medical relief of pain, emotional, spiritual, and other supportive services for terminally ill patients in the final stages of their illness and their families. These services may be provided in the patient's own home, in a licensed hospice facility, or in a nursing home.

These key executives are excellent prospects for seminars, journals, training, continuing education, management services and software and much more!

Key Segments

10,813	Total Hospice Executives	\$95.00 /M
10,183	Total with Telephone Numbers	+ 15.00/M
3,814	Total with Fax Numbers	+ 75.00/M

Segment Profile

Hospices and Hospice Executives are selectable by Job Title, Phone and Fax Numbers.

Additional Segments

By Job Function

+5.00/M

3,236	Administrator	3,027	Medical Director
2,673	Director	1,877	Nursing Director

Selection Charges

Base Minimum	5,000 Names	Fax Numbers	\$75/M	Email/FTP	\$25/F
Job Function	\$5/M	SCF/Zip Code	\$2/M	Diskette	\$25/F
Phone Numbers	\$15/M	P/S Labels	\$8/M	CD Rom	\$25/F
		Key Code	\$2/M	Mag Tape	\$25/F

Commissions

Broker: 20%

Cancellations

Charges: \$8/M, \$50 Minimum

Net Name

Net: 85%
Min. Qty: 50,000
Run Charges: \$10/M

Terms & Conditions

Allow 1-3 working days to process order. Payment due 30 days from mail date. Cancellations after mail date are fully due. Net name arrangements negotiable. 25% commission to authorized brokers on base rate. Unlimited usage, 2x base/minimum plus selection and output material charges.

Contacts

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